

## **Terms and Conditions for Distributorship at Balaji Sales**

### **1. Payment and Dispatch**

- Goods will be dispatched to the distributor only after the full payment is received by the company.
- A new order will only be processed once any outstanding balance is fully cleared.

### **2. Dispatch Timeline**

- Goods will be dispatched within 5 working days after the payment is successfully received by the company.

### **3. Business Closure Notification**

- If the distributor intends to shut down their business, they must notify the company in writing at least six months in advance.

### **4. Behavior and Coordination**

- Inappropriate coordination or behavior with the company will result in the cancellation of the distributorship after two warnings issued by the company.

### **5. Down Payment**

- Distributors must deposit a one-year down payment for one unit. This amount will be refunded only upon the distributor's expiration of the contract.

### **6. Monthly Goods Quota**

- The company will provide goods for 10 units each month. If the distributor fails to take all 10 units, the remaining units will not be carried forward to the next month, nor will additional goods be provided.

### **7. Non-payment Consequences**

- If the distributor fails to deposit the monthly fee, their distributorship will be blocked, and no goods will be dispatched.
- The one-unit down payment will be forfeited in case of expiry due to non-payment.
- To reactivate the distributorship, the distributor must pay double the fee.

By agreeing to these terms, the distributor acknowledges their understanding of and compliance with the rules and policies set by Balaji Sales. The company reserves the right to amend these terms and conditions as necessary.

For any questions or concerns, please contact Balaji Sales directly.